



ENERGY PROGRAM LAUNCH

Cenergistic®

OUR GOALS



The Three C's of Cenergistic:

Utility Cost Savings

Find hidden utility budget faster with Cenergistic with no required Capital Expense or Operation Expense.

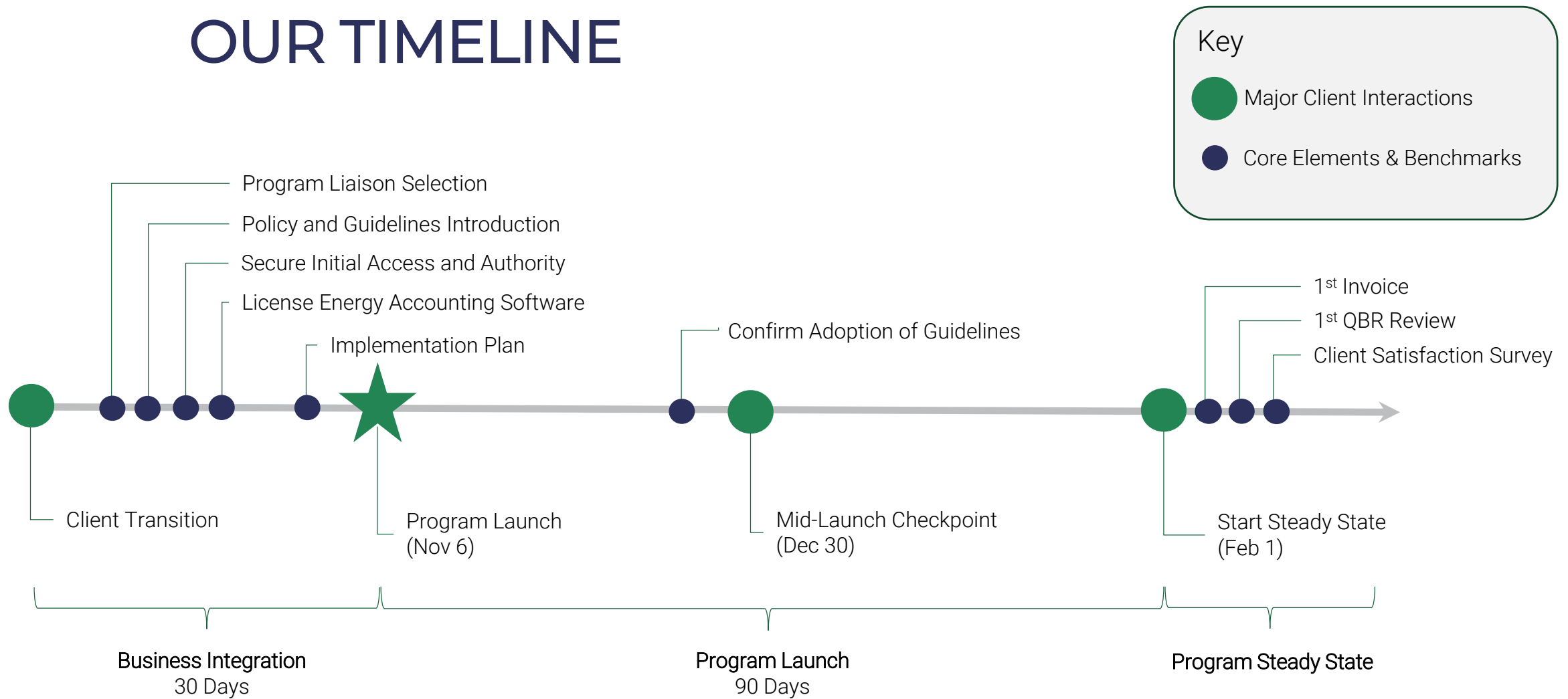
Culture of Conservation

We're creating a movement in sustainability. It's what we believe in; it's how we think. We instill "green" behavior into the DNA of your organization to preserve our planet.

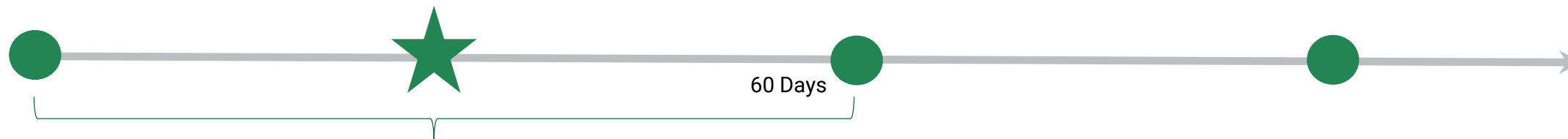
Improve Comfort & Productivity

Your buildings need to be comfortable, without overburdening your budget. We help you manage the consumption and costs of utilities to provide a welcoming, productive environment, without breaking the bank.

OUR TIMELINE



CORE ELEMENTS



1. Policy & Guidelines

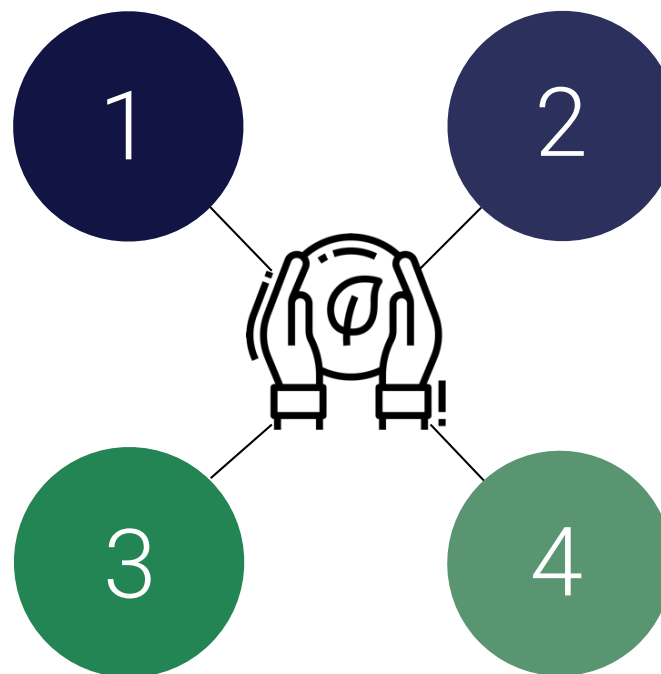
District Board adopts Energy Policy and administration approves guidelines within 60 days of contract start. (11.30.2018)

2. Access & Authority

District provides site access and office space. District provides access and change authority in Building Automation Systems.

3. Program Liaison

District identifies senior-level business official as a champion for the program and primary point of contact.



4. EnergyCAP Software

District must license third-party energy accounting software within 90 days of contract start date. (12.31.2018)

MEASUREMENT & VERIFICATION



90 Days



Building List

Site address, attributes,
square footage.



Data Acquisition

Full set of bills for most recent
month. Historical data for 36
months prior to contract start date.



Utility and Smart Meter Access

Online access for electronic
import and verification. Used for
database build and Green-X.



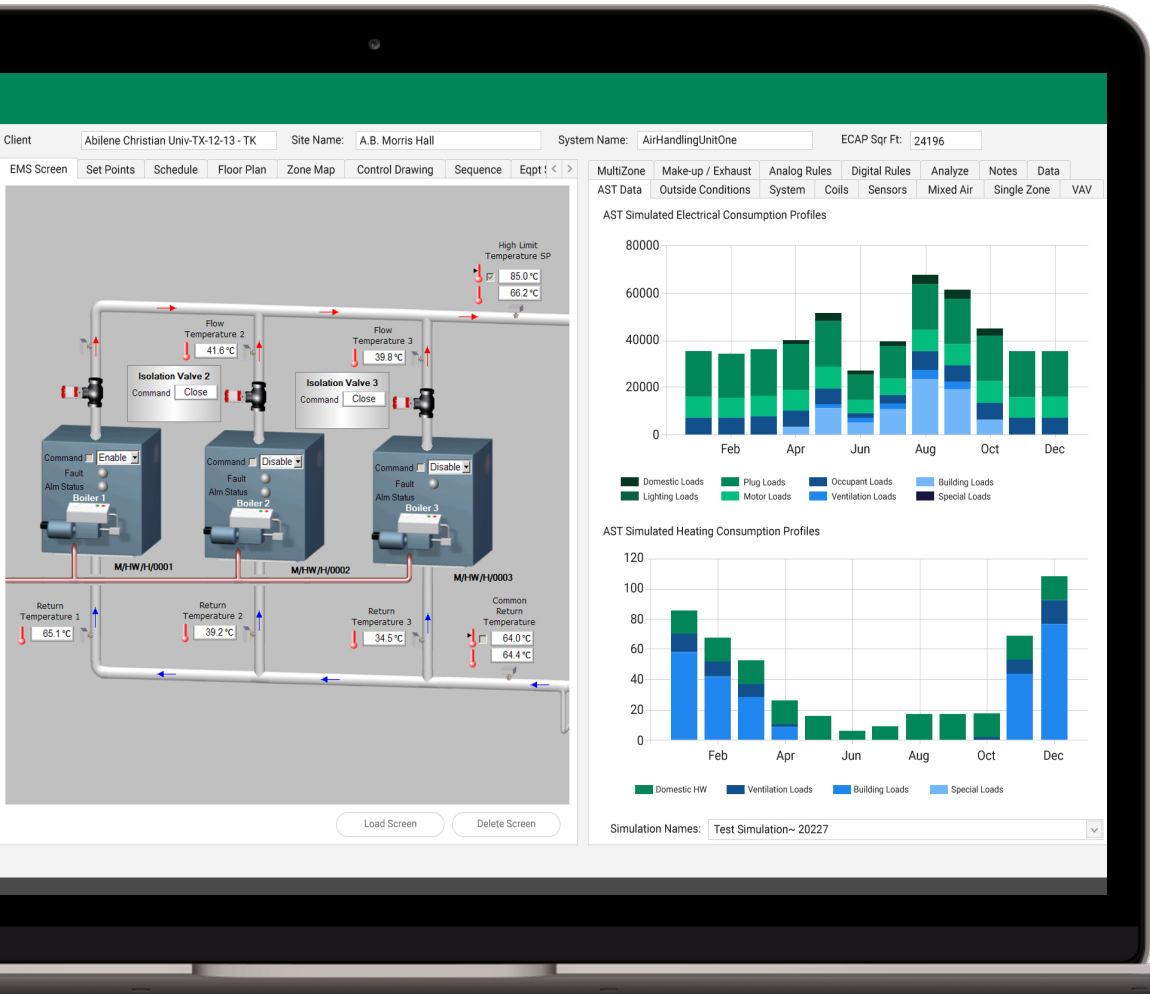
Contact Information

Vendor contact information and
district accounting point of
contact for ongoing support.

TECHNICAL PLAN (PHASE ONE)



90 Days



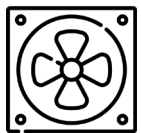
Occupied and unoccupied set points. Meet or exceed values set in energy guidelines.



Schedules. Configured to match the occupancy patterns of the facility.



Set point knob. Outside air temperature sensors. Outside air lockouts.

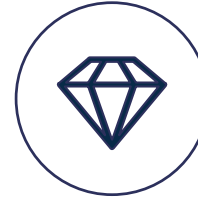


Push button occupancy overrides. Optimum start stop. Exhaust fans.

*Phase One implementation standards were developed to insure consistent implementation of the program.



OUR ENERGY SPECIALISTS



We Recruit the Best & Brightest

20%~ CES Population Veteran
33%~ CES Population Academic
130+ Advanced Degrees & Certifications



Target Strong Interpersonal, Technical and Analytical Skills

Ability to relate to everyone in the organization and clearly communicate and educate about the value of the energy program.



Potion for Success

Continual training provided through onsite consultant support, corporate classroom and eCampus learning.



60 Days

NEXT STEPS



- **Create Awareness**
 - Press Release Published by Client and Cenergistic
 - Client Internal Announcement
 - Content Deliverables and Deadlines
 - External Communications Schedule
- **Establish Partnership Cadence**
 - Monthly Program Liaison Engagement
 - Biweekly Energy Team Meeting
- **Engage in Hiring Process**
 - Set Interview Date for Candidates

LAUNCH COMPLETE

- **Confirm Core Elements**
 - Adoption of Policy and Guidelines
 - Site Access and BAS Authority
- **Technical Phase I: Compliance**
 - Deliver Engineering Action Plan
- **Database Build**
 - Deliver Raw Data Release
- **Energy Specialist**
 - Hire, Onboard, Train

